Department of Finance July 2022 Financial Report



Executive Report

		Original		Revised		Actual to Date	% of
		Budget		Budget	-	July	Revised
Revenue Source		2022		2022		2022	Budget
Prior Year Unappropriated Funds	\$	8,981,945.82	\$	8,981,945.82	\$	8,981,945.82	J
Prior Year General Fund Reserve	\$	1,370,000.00	\$	1,370,000.00	\$	1,370,000.00	
Total Prior Year Carryforward Balance	\$	10,351,945.82	\$	10,351,945.82	\$	10,351,945.82	
Taxes, assessments,							
& related revenue	\$	12,349,550.00	\$	12,349,550.00	\$	8,498,067.62	68.8%
Local revenue	\$	35,200.00	\$	35,200.00	\$	16,183.47	46.0%
Development related revenue	\$	788,500.00	\$	788,500.00	\$	402,259.09	51.0%
Other revenue	\$	336,467.00	\$	336,467.00	\$	155,665.71	46.3%
Total Operating Revenue	\$	13,509,717.00	\$	13,509,717.00	\$	9,072,175.89	67.2%
Total Available Funds	\$	23,861,662.82	\$	23,861,662.82	\$	19,424,121.71	
		-		-			
		Adopted		Revised		Actual to Date	% of
		Budget		Budget		July	Revised
Expenditure Source		2022		2022		2022	Budget
Personnel	\$	6,742,376.00	\$	6,802,372.58	\$	3,604,229.92	53.0%
Operating Expenses	\$	2,133,516.00	\$	2,356,194.10	\$	1,190,981.79	50.5%
Prior Year Remaining Encumbrances			\$	309,658.55			
Operating Expenditures	\$	8,875,892.00	\$	9,468,225.23	\$	4,795,211.71	50.6%
Excess (deficiency) of operating							
revenues over operating expenditures	\$	4,633,825.00	\$	4,041,491.77	\$	4,276,964.18	
Capital Equipment	\$	301,400.00	\$	557,226.61	\$	103,286.52	18.5%
Transfers	\$	399,261.00	\$	2,434,711.00	\$	2,409,711.00	99.0%
Addition to 27th Payroll Reserve	\$	18,261.00	\$	18,261.00	\$	18,261.00	100.0%
Addition to Comp Abs Reserve	\$	12,356.00	\$	10,000.00	\$	10,000.00	100.0%
Advances	\$	-	\$	-	\$	-	0.0%
Additional to reserve fund balance	\$	75,000.00	\$	75,000.00	\$	75,000.00	100.0%
Contingencies	\$	75,000.00	\$	80,000.00	\$	5,025.00	6.3%
Nonoperating Expenditures	\$	881,278.00	\$	3,175,198.61	\$	2,621,283.52	82.6%
Total Expenditures	\$	9,757,170.00	\$	12,643,423.84	\$	7,416,495.23	76.0%
France (deficients) of many							
Excess (deficiency) of revenue over all expenditures	¢	2 752 547 00	æ	966 202 46	Ф	1 655 690 66	
over all expenditures	\$	3,752,547.00	\$	866,293.16	\$	1,655,680.66	
Ending Year Unappropriated Funds	\$	12,734,492.82	\$	9,848,238.98	\$	10,637,626.48	
Ending Year General Fund Reserve		1,445,000.00	\$	1,445,000.00	\$	1,445,000.00	
Total Current Year Balance	\$	14,179,492.82	\$	11,293,238.98	\$	12,082,626.48	
Total Available Funds	\$	23,936,662.82	\$	23,936,662.82	\$	19,424,121.71	

Quick Facts

ALL FUNDS

07/31/2022

Cash Balances

\$26,277,082

↑ \$5,8452,973 from 1/1/2022

07/31/2022

Unencumbered Balance

\$19,330,905

GENERAL FUND (GF)

07/31/2022

Cash Balance

\$10,637,626

↑ \$1,655,681 from 1/1/2022 07/31/2022

Unencumbered Balance

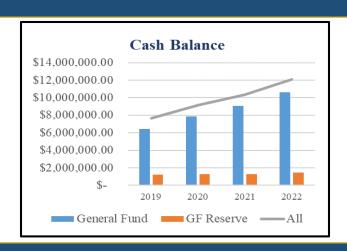
\$9,510,208

General Fund Highlights

The General Fund balance = \$12,082,626. This figure includes the general reserve fund. The unencumbered balance of \$9,510,208 is 107.42% of the 5-Yr GF revenue average;

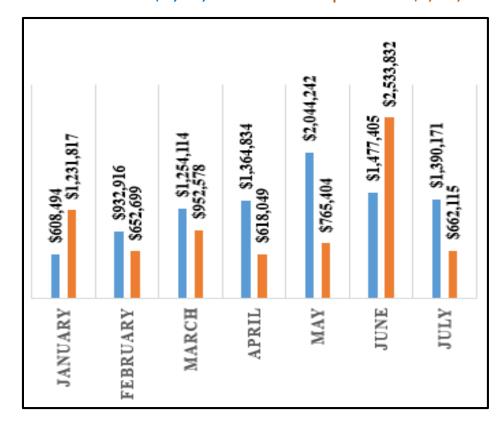
- \$5.08 M in excess of the short-term range (50%)
- \$2.87 M in excess of the fiscally prudent range (75%)

Per the Fund Balance Policy, an excess of the fiscally prudent range can be allocated to capital improvements.



General Fund Cash Flow Analysis

Total GF Revenue: \$ 9,072,176 Total GF Expenditures: \$7,416,395



Net Cash Flow: \$1,655,782

The City is averaging monthly expenditures (net of transfers) of \$700,503.

Notable variances include:

- January: Annual IT service contract and BWC premiums.
- March: Three paycheck month.
 We will process the last three paycheck month of the year in September.

A detailed variance report will be provided to Council.

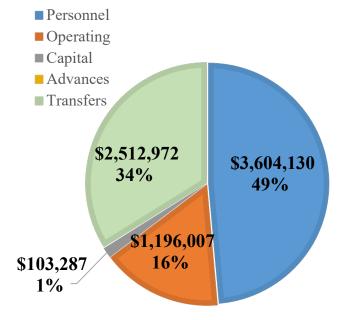
Year-to-Date General Fund Cash Position

Month	R	evenues	Ex	penditures	Tı	rans fe rs	Net	Liquidity
January	\$	608,494	\$	782,556	\$	449,261	\$ (623,323)	\$ (174,062)
February	\$	932,916	\$	652,699	\$	-	\$280,217	\$ 280,217
March	\$	1,254,114	\$	952,578	\$	-	\$301,536	\$ 301,536
April	\$	1,364,834	\$	618,049	\$	-	\$746,786	\$ 746,786
May	\$	2,044,242	\$	590,404	\$	175,000	\$1,278,838	\$1,453,838
June	\$	1,477,405	\$	645,121	\$ 1	1,888,711	(\$1,056,427)	\$ 832,284
July	\$	1,390,171	\$	662,115	\$	-	\$ 728,055	\$ 728,055
Total	\$	9,072,176	\$	4,903,522	\$ 2	2,512,972	\$1,655,682	\$4,168,654

All Funds - Cash Position

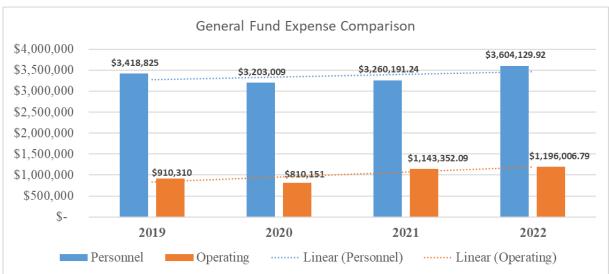
Fund	Description	Beginning Balance	Net Revenue	Net Expense	Cash Balance
100	GENERAL FUND	\$8,981,945.82	\$9,072,175.89	\$7,416,495.23	\$10,637,626.48
101	GENERAL FUND RESERVE	\$1,370,000.00	\$75,000.00	\$0.00	\$1,445,000.00
105	CORMA FUND	\$112,386.45	\$152,067.22	\$20,020.91	\$244,432.76
110	27TH PAYROLL RESERVE FUND	\$113,715.73	\$18,261.00	\$0.00	\$131,976.73
111	COMPENSATED ABSENCES RESERVE FUND	\$2,356.00	\$10,000.00	\$0.00	\$12,356.00
210	MUNICIPAL MOTOR VEHICLE LICENSE FUND	\$71,168.24	\$41,348.07	\$0.00	\$112,516.31
211	STREET CONSTRUCTION MAINTENANCE & REPAIR FUND	\$2,091,993.85	\$712,336.61	\$191,856.34	\$2,612,474.12
221	STATE HIGHWAY IMPROVEMENT	\$610,131.28	\$43,756.84	\$349,945.00	\$303,943.12
241	PARKS & RECREATION	\$1,221,929.95	\$163,631.25	\$1,682.36	\$1,383,878.84
265	LAW ENFORCEMENT ASSISTANCE FUND	\$9,492.84	\$10,621.44	\$0.00	\$20,114.28
266	AMERICAN RESCUE PLAN ACT	\$700,522.71	\$706,116.01	\$0.00	\$1,406,638.72
271	LAW ENFORCEMENT FUND	\$13,192.49	\$0.00	\$0.00	\$13,192.49
281	DRUG LAW ENFORCEMENT	\$4,826.09	\$253.00	\$0.00	\$5,079.09
291	BOARD OF PHARMACY-LAW ENFORCEMENT	\$6,755.76	\$150.00	\$0.00	\$6,905.76
295	P&R REC. PROGRAMS	\$271,042.91	\$310,311.56	\$302,205.38	\$279,149.09
296	VETERAN'S MEMORIAL FUND	\$8,083.33	\$500.00	\$290.00	\$8,293.33
298	POLICE CANINE SUPPORT FUND	\$25,428.01	\$0.00	\$2,185.79	\$23,242.22
310	SELDOM SEEN TIF DEBT SERVICE FUND	\$15.03	\$32.17	\$38,475.00	(\$38,427.80)
311	CAPITAL IMPROVEMENTS BOND	\$273,056.09	\$300,489.35	\$12,043.36	\$561,502.08
319	POLICE FACILITY DEBT SERVICE	\$2,248.73	\$196,000.00	\$10,900.00	\$187,348.73
451	DOWNTOWN TIF PUBLIC IMPROVEMENT	\$2,130,144.36	\$326,010.93	\$6,244.45	\$2,449,910.84
452	DOWNTOWN TIF HOUSING RENOVATION	\$39,262.22	\$3,293.04	\$51.46	\$42,503.80
453	SELDOM SEEN TIF PUBLIC IMPROVEMENTS FUND	\$0.58	\$120,433.28	\$1,275.45	\$119,158.41
455	SAWMILL CORRIDOR COMM IMPR TIF	\$790,965.00	\$159,634.29	\$78,494.27	\$872,105.02
491	CAPITAL PROJECTS FUND	\$61,000.00	\$1,888,711.00	\$0.00	\$1,949,711.00
492	VILLAGE DEVELOPMENT FUND	\$190,213.88	\$111,307.80	\$0.00	\$301,521.68
494	VOTED CAPITAL IMPROVEMENT FUND	\$35,094.82	\$12.46	\$0.00	\$35,107.28
497	SELDOM SEEN TIF PARK IMPROVEMENTS FUND	\$273,820.09	\$0.00	\$0.00	\$273,820.09
900	AGENCY FUNDS	\$1,023,316.37	\$52,216.70	\$199,531.43	\$876,001.64
Grand T	otal:	\$20,434,108.63	\$14,693,865.72	\$8,850,892.24	\$26,277,082.11

Total Expenses by Type = \$7,416,495.



Anticipated percentage of expenditures = 58.3% of budget

- Personnel expenses are 53.0% of budget, a favorable variance of \$361,553 or 5.3%. This variance is driven by open positions and a health care saving.
- Operating expenses are 50.5% of budget, a favorable variance of \$182,679 or 7.8%. When possible, the positive variance will be leveraged to cover higher than anticipated energy costs.
- Capital expenses are 18.5% of budget, a favorable variance of \$221,577 or 39.8%. Favorable variance is driven by the deferral of scheduled building improvements.
- All Departments, except for Lands and Bldgs. meeting rooms, are under the 58.3% target.



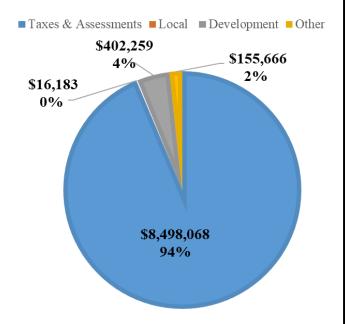
YTD personnel and operating expenditures are averaging a 10.5% increase as compared to 2021 expenditures. However, 2022 expenditures are normalizing to pre-pandemic levels. Currently, 2022 expenditures are 5.42%, or \$185,305, higher than in 2019.

Notable Activity

- City administration renewed a contract with Pepsi. This contract generates revenue to the city in the form of rebates and profit sharing.
- A \$15,000 purchase order was opened for NPDES services.
- Currently Finance is working with staff to open a purchase order for a website audit conducted in February of 2022. The funds are appropriated, but not encumbered, in the IT department.

No additional contractual activity was reported to Finance in July.

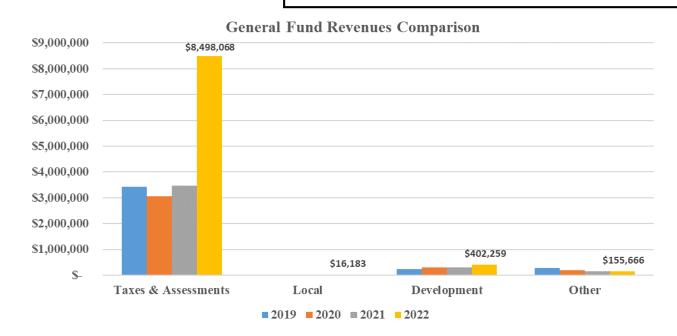
Total Expenses by Type = \$9,072,175.89



Anticipated percentage of revenues = 58.3% of budget through July

Total revenues are 67.2% of budget

- Taxes and Assessments revenues are 68.8% of budget, a favorable variance of \$1,298,280 or 10.5%.
- Local revenues are 46.0% of budget, an unfavorable variance of \$4,338.13 or 12.3%. This is not uncommon for a small budget line item. The unfavorable variance is mainly driven by rental income (east/community room)
- Development revenues are 51.0% of budget, an unfavorable variance of \$57,434 or 7.3%. Residential building fees (36.4%) and engineering plan review fees (24.4 %) are under the 50% estimated threshold. This is timing related.
- Other revenues are 46.26% of budget, an unfavorable variance of 12.04% or \$40,494.55. This is timing related.

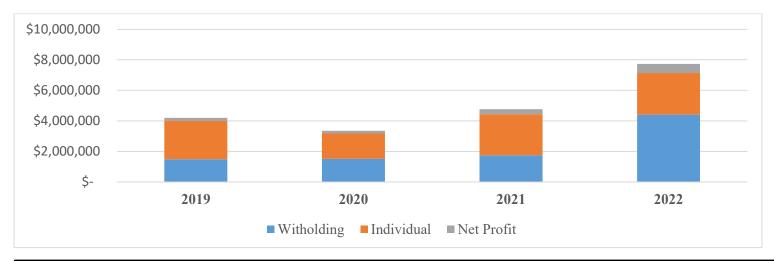


Notable Activity

- Interest income (MTD \$23,943) is starting to pick-up due to our current investment strategy and changes in market rates. The 2 YR T Note rate is currently 3.10% a significant increase from 0.17% last year. In addition, the STAR Ohio rate is 2.2% compared to 0.07% in 2021.
- A new credit card/purchasing card program was established through Key Bank. This program offers the City a 1% rebate payable on an annual basis. The program was implemented in June of 2022 and the first rebate payment is expected in 2023.
- RITA attributes \$684,223 to the work-from-home withholding requirement in effect as of January 1, 2022. This accounts for 15.5% of withholding receipts.

As of July 2022, YTD income tax receipts totaled \$7,729,186, a favorable variance of 62.1%, or \$3,000,000, when compared to receipts over the same period in 2021. The 2022 budgeted income tax revenue is \$11,000,000. The City has collected 70.3% of the expected revenue, a favorable variance of 12% or \$1,316,186.

Income Tax Comparison



	2019	2020	2021	2022 % Change
Withholding	\$1,484,972	\$1,514,421	\$1,744,989	\$4,409,531
Individual	\$2,519,625	\$1,658,831	\$2,684,823	\$2,728,780
Net Profit	\$ 196,509	\$ 175,660	\$ 339,670	\$ 590,875
Total	\$4,201,106	\$3,348,912	\$4,769,483	\$7,729,186 62.1%

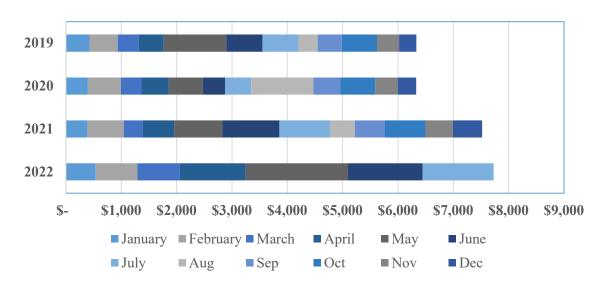
Comparing YTD July 2022 to July 2021

- Withholding collections increased by 187.6% or \$2.9M
- Individual collections increased by 33.6% or \$360,551
- Net Profit collections increased by 110.8% or \$310,551

Comparing July 2022 to June 2022

- Withholding collections decreased by 16.6% or \$128,918
- Individual collections increased by 44.9% or \$175,369
- Net Profit collections decreased by 61.2% or \$61,659

Income Tax Receipts by Month (in Thousands)



Current Period 07/01/22 to 07/31/22

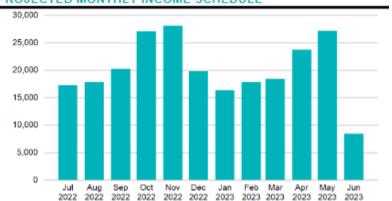
Beginning Market Value	\$18,282,939.40
Taxable Interest	-3,980.74
Fees and Expenses	-1,519.22
Cash Receipts	2,000,000.00
Change in Investment Value	73,459.35
Change in Accrued Income	27,957.25

Ending Market Value \$20,378,856.04

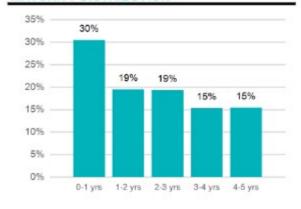
PORTFOLIO CHARACTERISTICS

Portfolio Yield to Maturity	1.99%
Portfolio Effective Duration	1.99 yrs
Weighted Average Maturity	2 11 vrs

PROJECTED MONTHLY INCOME SCHEDULE



MATURITY DISTRIBUTION



Market Rates – As of July 28, 2022 (Provided by Meeder)

	Yesterday	Last Week	Last Year
GIDP (\$0-\$25MM)	1.00%	1.00%	NA
STAR Ohio	1.71%	1.69%	0.07%
2 Yr T Note	2.96%	3.10%	0.20%
5 Yr T Note	2.82%	3.00%	0.71%

^{*}Portfolio characteristics as of June 2022.