Department of Finance October 2022 Financial Report



Executive Report

| | Original Revi | | Revised | ١. | Actual to Date | % of | |
|---------------------------------------|---------------|-------------------------|----------|---------------------------|----------------|---------------------------|------------------|
| | | Budget | | Budget | '- | October | Revised |
| Revenue Source | | 2022 | | 2022 | | 2022 | Budget |
| Prior Year Unappropriated Funds | \$ | 8,981,945.82 | \$ | 8,981,945.82 | \$ | 8,981,945.82 | |
| Prior Year General Fund Reserve | \$ | 1,370,000.00 | \$ | 1,370,000.00 | \$ | 1,370,000.00 | |
| Total Prior Year Carryforward Balance | \$ | 10,351,945.82 | \$ | 10,351,945.82 | \$ | 10,351,945.82 | |
| | | | | | | | |
| Taxes, assessments, | Φ. | 40.040.550.00 | _ | 10.010.550.00 | | #40.000.457.50 | 400.00 |
| & related revenue Local revenue | \$ | 12,349,550.00 | \$ | 12,349,550.00 | | \$12,636,157.58 | 102.3% |
| | \$ | 35,200.00 | \$ | 35,200.00 | | \$21,187.50 | 60.2% |
| Development related revenue | \$ | 788,500.00 | \$ | 788,500.00 | | \$524,779.27 | 66.6% |
| Other revenue | \$ | 336,467.00 | \$ | 336,467.00 | | \$302,369.01 | 89.9% |
| Total Operating Revenue | \$ | 13,509,717.00 | \$ | 13,509,717.00 | \$ | 13,484,493.36 | 99.8% |
| | | | | | | | |
| Total Available Funds | \$ | 23,861,662.82 | \$ | 23,861,662.82 | \$ | 23,836,439.18 | 99.9% |
| | | Adopted | <u> </u> | Revised | <u> </u> | Actual to Date | % of |
| | | Budget | | Budget | | October | Revised |
| Expenditure Source | | 2022 | | 2022 | | 2022 | Budget |
| Personnel | \$ | 6,742,376.00 | \$ | 6,801,334.76 | \$ | 5,163,312.93 | 75.9% |
| Operating Expenses | \$ | 2,133,516.00 | \$ | 2,597,574.63 | \$ | 1,617,758.14 | 62.3% |
| Prior Year Remaining Encumbrances | | | \$ | 270,698.26 | | | |
| Operating Expenditures | \$ | 8,875,892.00 | \$ | 9,669,607.65 | \$ | 6,781,071.07 | 70.1% |
| Excess (deficiency) of operating | | | | | | | |
| revenues over operating expenditures | \$ | 4,633,825.00 | \$ | 3,840,109.35 | \$ | 5,862,503.87 | |
| 0 | • | 004 400 00 | _ | E4E 0E0 04 | _ | 100 001 01 | 40.50/ |
| Capital Equipment Transfers | \$ | 301,400.00 | \$ | 545,356.61 | \$ | 106,284.84 | 19.5% |
| Addition to 27th Payroll Reserve | \$ \$ | 399,261.00 18,261.00 | \$ \$ | 2,434,711.00 18,261.00 | \$ \$ | 2,434,711.00 18,261.00 | 100.0% 100.0% |
| Addition to Comp Abs Reserve | э \$ | 12,356.00 | \$ | 10,000.00 | \$ | 10,000.00 | 100.0% |
| Advances | \$ | - | \$ | - | \$ | - | 100.07 |
| Additional to reserve fund balance | \$ | 75,000.00 | \$ | 75,000.00 | \$ | 75,000.00 | 100.0% |
| Contingencies | \$ | 75,000.00 | \$ | 80,000.00 | \$ | 9,800.60 | 12.3% |
| Nonoperating Expenditures | | 881,278.00 | \$ | 3,163,328.61 | \$ | 2,654,057.44 | 83.9% |
| | | | | | | | |
| Total Expenditures | \$ | 9,757,170.00 | \$ | 12,832,936.26 | \$ | 9,435,128.51 | 73.5% |
| Excess (deficiency) of revenue | | | | | | | |
| over all expenditures | \$ | 3,752,547.00 | \$ | 676,780.74 | \$ | 4,049,364.85 | |
| Ending Year Unappropriated Funds | \$ | 12,734,492.82 | \$ | 9,848,238.98 | \$ | 13,031,310.67 | |
| Ending Year General Fund Reserve | | 1,445,000.00 | \$ | 1,445,000.00 | \$ | 1,445,000.00 | |
| Total Current Year Balance | | 14,179,492.82 | \$ | 11,293,238.98 | \$ | 14,476,310.67 | |
| Total Available Funds | \$ | 23,936,662.82 | \$ | 24,126,175.24 | \$ | 23,911,439.18 | |

83.3% = Target expenditure and revenue collection rate.

Quick Facts

ALL FUNDS

10/31/2022

Cash Balances

\$29,105,775

↑ \$8,671,666 from 1/1/2022

10/31/2022

Unencumbered Balance

\$22,543,667

GENERAL FUND (GF)

10/31/2022

Cash Balance

\$13,031,311

↑ \$4,049,365 from 1/1/2022

10/31/2022

Unencumbered Balance

\$11,983,968

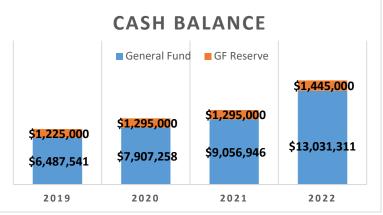
General Fund Highlights

The General Fund balance = \$14,476,311. This figure includes the general reserve fund. The unencumbered balance of

\$11,983,968 is 134.86% of the 5-Yr GF revenue average;

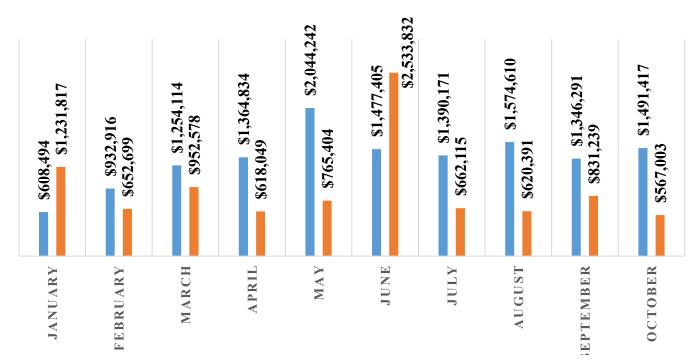
- \$7.51M in excess of the short-term range (50%)
- \$5.30M in excess of the fiscally prudent range (75%)

Per the Fund Balance Policy, an excess of the fiscally prudent range can be allocated to capital improvements.



General Fund Cash Flow Analysis

Total GF Revenue: \$ 13,484,493 Total GF Expenditures: \$9,435,129 Net Cash Flow: \$4,049,366



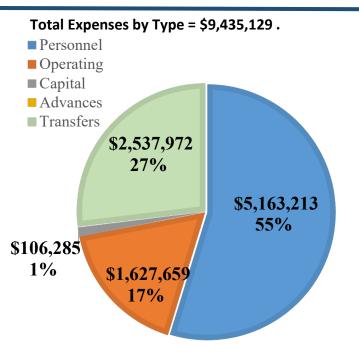
The City is averaging monthly expenditures of \$692,216 and the cash balance is increasing at a rate of \$404,937 per month after transfers.

Year-to-Date General Fund Cash Position

| Month | I | Revenues | Ex | pe nditure s | Tı | rans fe rs | Net Liq | | Liquidity | |
|-----------|----|------------|----|--------------|------|------------|---------|-------------|-----------|-----------|
| January | \$ | 608,494 | \$ | 782,556 | \$ | 449,261 | \$ | (623,323) | \$ | (174,062) |
| February | \$ | 932,916 | \$ | 652,699 | \$ | - | \$ | 280,217 | \$ | 280,217 |
| March | \$ | 1,254,114 | \$ | 952,578 | \$ | - | \$ | 301,536 | \$ | 301,536 |
| April | \$ | 1,364,834 | \$ | 618,049 | \$ | - | \$ | 746,786 | \$ | 746,786 |
| May | \$ | 2,044,242 | \$ | 590,404 | \$ | 175,000 | \$ | 1,278,838 | \$ | 1,453,838 |
| June | \$ | 1,477,405 | \$ | 645,121 | \$ 1 | 1,888,711 | \$ | (1,056,427) | \$ | 832,284 |
| July | \$ | 1,390,171 | \$ | 662,115 | \$ | - | \$ | 728,055 | \$ | 728,055 |
| August | \$ | 1,574,610 | \$ | 620,391 | \$ | - | \$ | 954,219 | \$ | 954,219 |
| September | \$ | 1,346,291 | \$ | 831,239 | \$ | - | \$ | 515,052 | \$ | 515,052 |
| October | \$ | 1,491,417 | \$ | 567,003 | \$ | - | \$ | 924,414 | \$ | 924,414 |
| Total | \$ | 13,484,493 | \$ | 6,922,156 | \$ 2 | 2,512,972 | \$ | 4,049,366 | \$ | 6,562,338 |

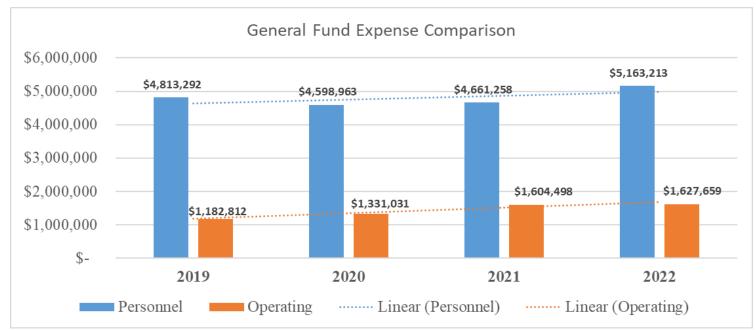
All Funds - Cash Position

| | | | | | | _ | |
|-------|--------------------------------------|-----|------------|-----|-----------|----|------------|
| | Description | | g. Balance | | t Change | | d. Balance |
| | GENERAL FUND | \$ | 8,981,946 | | 4,049,365 | \$ | 13,031,311 |
| | GENERAL FUND RESERVE | \$ | 1,370,000 | \$ | 75,000 | \$ | 1,445,000 |
| 105 | CORMA FUND | \$ | 112,386 | \$ | 23,623 | \$ | 136,010 |
| 110 | 27TH PAYROLL RESERVE FUND | \$ | 113,716 | \$ | 18,261 | \$ | 131,977 |
| 111 | COMPENSATED ABSENCES RESERVE FUND | \$ | 2,356 | \$ | 10,000 | \$ | 12,356 |
| 210 | MUNICIPAL MOTOR VEHICLE LICENSE FUND | | 71,168 | \$ | 60,262 | \$ | 131,430 |
| 211 | STREET CONSTRUCTION MAINTENANCE | \$ | 2,091,994 | \$ | 722,378 | \$ | 2,814,372 |
| 221 | STATE HIGHWAY IMPROVEMENT | \$ | 610,131 | \$ | (286,015) | \$ | 324,116 |
| 241 | PARKS & RECREATION | \$ | 1,221,930 | \$ | 168,251 | \$ | 1,390,181 |
| 265 | LAW ENFORCEMENT ASSISTANCE FUND | \$ | 9,493 | \$ | 10,621 | \$ | 20,114 |
| 266 | AMERICAN RESCUE PLAN ACT | \$ | 700,523 | \$ | 706,116 | \$ | 1,406,639 |
| 271 | LAW ENFORCEMENT FUND | \$ | 13,192 | \$ | - | \$ | 13,192 |
| 281 | DRUG LAW ENFORCEMENT | \$ | 4,826 | \$ | 363 | \$ | 5,189 |
| 291 | BOARD OF PHARMACY-LAW ENFORCEMEN | \$ | 6,756 | \$ | 250 | \$ | 7,006 |
| 295 | P&R REC. PROGRAMS | \$ | 271,043 | \$ | (62,673) | \$ | 208,370 |
| 296 | VETERAN'S MEMORIAL FUND | \$ | 8,083 | \$ | 210 | \$ | 8,293 |
| 298 | POLICE CANINE SUPPORT FUND | \$ | 25,428 | \$ | (5,014) | \$ | 20,414 |
| 310 | SELDOM SEEN TIF DEBT SERVICE FUND | \$ | 15 | \$ | (38,443) | \$ | (38,428) |
| 311 | CAPITAL IMPROVEMENTS BOND | \$ | 273,056 | \$ | 565,588 | \$ | 838,644 |
| 319 | POLICE FACILITY DEBT SERVICE | \$ | 2,249 | \$ | 185,100 | \$ | 187,349 |
| 451 | DOWNTOWN TIF PUBLIC IMPROVEMENT | \$ | 2,130,144 | \$ | 546,766 | \$ | 2,676,911 |
| 452 | DOWNTOWN TIF HOUSING RENOVATION | \$ | 39,262 | \$ | 5,872 | \$ | 45,135 |
| 453 | SELDOM SEEN TIF PUBLIC IMPROVEMENTS | \$ | 1 | \$ | 168,544 | \$ | 168,545 |
| 455 | SAWMILL CORRIDOR COMM IMPR TIF | \$ | 790,965 | \$ | 273,617 | \$ | 1,064,582 |
| 470 | SANITARY SEWER AGREEMENTS | \$ | - | \$ | - | \$ | - |
| 491 | CAPITAL PROJECTS FUND | \$ | 61,000 | \$ | 1,567,943 | \$ | 1,628,943 |
| 492 | VILLAGE DEVELOPMENT FUND | \$ | 190,214 | \$ | 121,324 | \$ | 311,538 |
| 494 | VOTED CAPITAL IMPROVEMENT FUND | \$ | 35,095 | \$ | 12 | \$ | 35,107 |
| 497 | SELDOM SEEN TIF PARK IMPROVEMENTS | \$ | 273,820 | \$ | - | \$ | 273,820 |
| 910 | UNCLAIMED FUNDS FUND | \$ | 860 | \$ | - | \$ | 860 |
| 911 | FLEXIBLE BENEFITS PLAN FUND | \$ | 4 | \$ | 220 | \$ | 224 |
| 991 | BOARD OF BUILDING STANDARDS | \$ | 506 | \$ | (122) | \$ | 384 |
| 992 | ENGINEERING INSPECTIONS FUND | \$ | 922,797 | \$ | (210,961) | \$ | 711,837 |
| 994 | ESCROWED DEPOSITS FUND | \$ | 98,232 | \$ | (4,825) | \$ | 93,407 |
| 996 | FINGERPRINT PROCESSING FEES | \$ | 918 | \$ | 32 | \$ | 950 |
| Grand | Total | \$2 | 0,434,109 | \$8 | 8,671,666 | \$ | 29,105,775 |



Anticipated percentage of expenditures = 83.3% of budget

- Personnel expenses are 75.9% of budget, a favorable variance of \$502,199 or 8.9%. This variance is driven by open positions and associated health care savings.
- Operating expenses are 62.3% of budget, a favorable variance of \$546,022 or 25%. This variance is expected to increase slightly by year-end as the new Public Service Director works to get the team ready for the winter season.
- Capital expenses are 19.5% of budget, a favorable variance of \$347,97 or 77%. Variance is timing related as vehicles and IT equipment are backordered.
- All Departments are under the 83.3% target.

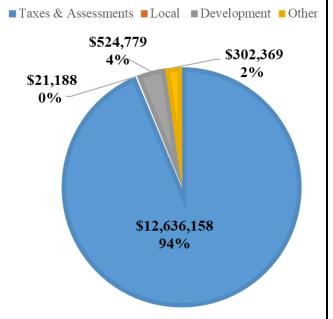


YTD personnel expenditures are 10.77% higher than 2021 expenditures. This is due to an increase in health care costs and the hiring of several new employees with higher salaries due to inflation and market conditions. Operating expenditures are showing a 1.44% increase from 2021.

Notable Activity

- Parks: \$5,000 to Mad Scientists & Associates for wetland monitoring (contracted service)
- **Building:** \$7,368 to AEP for electricity
- Police:
 - \$3,713.41 to Delaware County Commissioners for annual agreement emergency services
 - \$2,655.24 to Delaware County Sheriff for annual agreement Lexis Nexis
- **City:** \$4,300.95 to Liberty Township for gasoline consumption

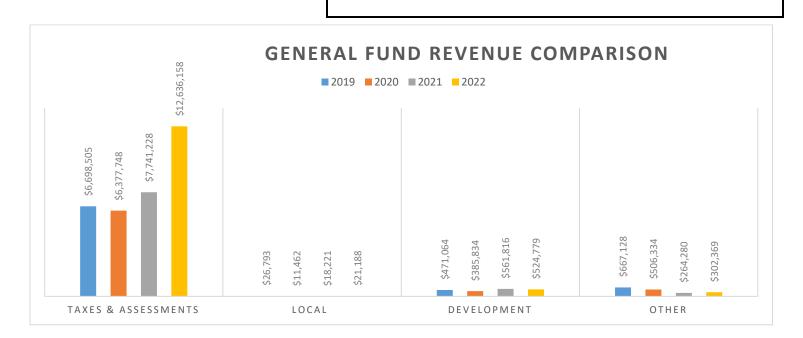
Total Revenues by Type = \$13,484,493



Anticipated percentage of revenues for September = 83.3% of budget

Total revenues are 99.8% of budget; a positive variance of \$2,230,899

- Taxes and Assessments revenues are 102.32% of budget, a favorable variance of \$2,348,92 or 19.02%.
- Local revenues are 60.19% of budget, an unfavorable variance of \$8,134 or 23.1%. This is not uncommon for a small budget line item. The unfavorable variance is mainly driven by community room rental income and less than projected fingerprints fees
- Development related revenues are 66.55% of budget, an unfavorable variance of \$132,041 or 16.75%.
- Other revenues are 89.8% of budget, a favorable variance of 7.8% or \$22,092. This is evidence of the value of the investment plan put in place in the spring. Net interest is expected to increase.

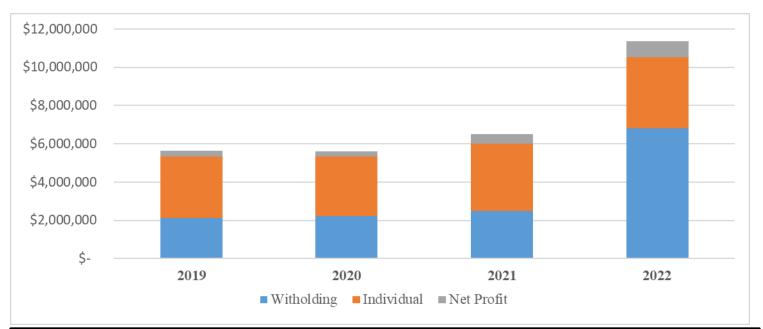


Notable Activity

- Interest income (MTD \$29,159) is starting to pick-up due to our current investment strategy and changes in market rates. The 2 YR T Note rate is currently 4.39% a significant increase from 0.47% last year. In addition, the STAR Ohio rate is 3.7% compared to 0.07% in 2021. The city's portfolio yield to maturity is 2.50%; an increase of .21% from last month.

As of October 2022, YTD income tax receipts totaled \$11,360,755, a favorable variance of 7.8%, or \$4,863,081, when compared to receipts over the same period in 2021. The 2022 budgeted income tax revenue is \$11,000,000. The City has collected 103.28% of the expected revenue. YTD results show a favorable variance of 24.0%, or \$2,197,755.

Income Tax Comparison



| | 2019 | 2020 | 2021 | 2022 | % Change |
|-------------|-------------|-------------|-------------|--------------|----------|
| Withholding | \$2,114,369 | \$2,203,034 | \$2,491,325 | \$ 6,814,456 | |
| Individual | \$3,232,015 | \$3,117,424 | \$3,504,068 | \$ 3,721,324 | |
| Net Profit | \$ 273,066 | \$ 267,901 | \$ 502,281 | \$ 824,974 | |
| Total | \$5,619,450 | \$5,588,359 | \$6,497,674 | \$11,360,755 | 74.8% |

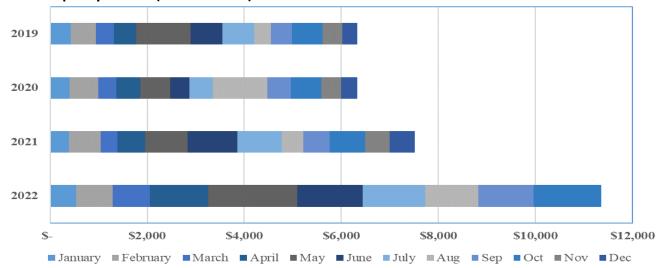
Comparing YTD October 2022 to October 2021

- Withholding collections increased by 239.3% or \$547,164
- Individual collections increased by 24.99% or \$100,598
- Net Profit collections increased by 9.87% or \$9,993.89

Comparing October 2022 to September 2022

- Withholding collections decreased by 7.3% or \$60,995
- Individual collections increased by 84.5% or \$230,382
- Net Profit collections increased by 251.4%% or \$79,609 (October collections reflect quarterly estimated payments)

Income Tax Receipts by Month (in Thousands)

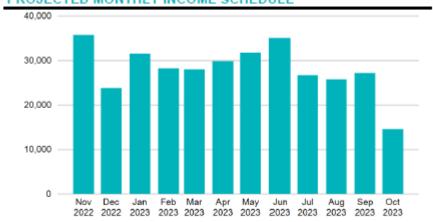


| Assets | Current Period Market Value | % of Total | Estimated Annual Income |
|--------------------|--------------------------------|---------------|----------------------------|
| Cash & Equivalents | 1,153,875.28 | 5.40 | 31,461.04 |
| Taxable Bonds | 19,657,517.17 | 91.90 | 353,258.25 |
| Non-Taxable Bonds | 488,985.60 | 2.30 | 11,000.00 |
| Accrued Income | 81,078.65 | 0.40 | |
| Total Market Value | \$21,381,456.70 | 100.00 | \$395,719.29 |

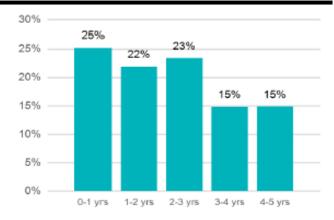
PORTFOLIO CHARACTERISTICS

| Portfolio Yield to Maturity | 2.50% |
|------------------------------|----------|
| Portfolio Effective Duration | 2.09 yrs |
| Weighted Average Maturity | 2.21 yrs |

PROJECTED MONTHLY INCOME SCHEDULE



MATURITY DISTRIBUTION



| | Yesterday | Last Week | Last Year |
|----------------------|-----------|-----------|-----------|
| GIDP (\$0-\$25MM) | 2.08% | 2.08% | NA |
| STAR Ohio | 3.07% | 3.04% | 0.07% |
| 2 Yr T Note | 4.39% | 4.62% | 0.47% |
| 5 Yr T Note | 4.20% | 4.45% | 1.20% |

Market Rates as of 10/27/2022 (Provided by Meeder)