Revenue Committee Meeting February 12, 2018 6:00 pm

Jeff Gardiner (chair), Terry Hoppmann, Eric Prall, Craig Sedoris, Barb Walters, Debra Miller and Steve Lutz

- Consensus that current revenues are not sustainable.
- If revenues are increased the Committee will identify which one(s) are most preferred.
- Short-term funding matrix prepared by the Chair was distributed and discussed.
 Matrix identified: Type of Revenues (income tax, property tax, user fees) and the "Pros" and "Cons" of each.
- In recent years the City's annual state funding has been cut by \$500,000 per year.
- Both long-term and short-term revenue needs will be studied.
- It is estimated that each single-family home costs \$1,400 to service each year yet generates only \$1,100 in revenue.
- The Committee will investigate the amount of commercially zoned property which is left for development within the City.
- The Committee expressed the desire to investigate partnering with Liberty Township in regard to future developments north of Home Road along Sawmill Parkway.
- Development should be part of the revenue mix. Quality developments can help create stable income streams.
- There is often a 12-18 month delay in seeing an increase in revenues once chances are enacted.
- The Committee asked the City's Finance Director which revenue source does she prefer –income tax or property tax? She responded a combination.
- Committee acknowledged that business owners and residents might be impacted differently by specific revenue adjustments.
- The Committee will review the City's Annual Fee Schedule to determine if adjustments should be recommended.
- The Committee asked staff to investigate the feasibility of creating a Excel spreadsheet which would permit the rapid calculations of different income tax rates mixed with different credit rates.
- Current 2.9 mills property tax expires 2021/2022. This generates approximately \$1.7 million per year. The Committee expressed the desire to investigate a renewal/replacement when this expires.
- Staff was asked to research if there are methods begin utilized by other Municipalities to track unreported income being earned within the City.
- Next Revenue Committee meeting will be held on Monday, March 5th at 6:00 pm.